

Message Text

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ACTION SIG-02

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AMEMBASSY WARSAW
AMCONSUL THESSALONIKI

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E.O. 11652: N/A

TAGS: ASIG, GR

SUBJECT: JOINT STATE-COMMERCE EVALUATION OF COMMERCIAL ACTIVITIES

REF: A) STATE 194260, B) ATHENS 8032, C) STATE 194263

1. EMBASSY IS ARRANGING PROGRAM OF INDIVIDUAL APPOINTMENTS AND GROUP MEETINGS OR FUNCTIONS FOR SEPTEMBER 4-8 VISIT BY JOINT STATE-COMMERCE EVALUATION TEAM. PROGRAM WILL, HOWEVER, BE SOMEWHAT CONSTRAINED BY LABOR DAY WEEKEND AND COINCIDENCE WITH OPENING OF THESSALONIKI INTERNATIONAL FAIR ATTENDED BY MANY KEY US AND GREEK BUSINESSMEN. DETAILED PROGRAM RECOMMENDATIONS WILL FOLLOW BE SEPTTEL AS WE DETERMINE AVAILABILITY DURING VISIT PERIOD OF INDIVIDUALS ON SUGGESTED CONTACT LIST

2. FOLLOWING INDIVIDUALS SHOULD PROVIDE SPECTRUM OF OPINION USEFUL TO TEAM IN DEVELOPING PERSPECTIVE ON LOCAL AND REGIONAL BUSINESS SITUATION:

1. MINISTER OF COORDINATION PANAYOTIS A. PAPALIGOURAS
OR UNDERSECRETARY OF COORDINATION GEORGE KONTOGIORGIS,
2. MR GEORGE THEOPHANOUS, CHAIRMAN OF OLYMPIC AIRWAYS AND
SECRETARY GENERAL OF COORDINATION,
3. MR DEMETRIOS PETSIAVAS, PETSIAVAS S.A. (CO-PRESIDENT OF
AMERICAN-HELLENIC CHAMBER OF COMMERCE)
4. MR CHARLES SYKES, TWA (CO-PRESIDENT OF AMERICAN-HELLENIC

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CHAMBER OF COMMERCE),

5. MR D. VINTILEOS, DOXIADES ASSOCIATES AND UNIVAC,
6. MR GEORGE CONTARAS, AMERICAN MOTROS,
7. MR MICHAEL SKALISTIRIS, INDUSTRIAL AND MARITIME S.A.,
8. MR GEORGE AVRASSOGLOU, CATERPILLAR,
9. MR EDWARD HOFFMAN, CITIBANK MENA,
10. MR YIANNIS VELIDIS, PRESIDENT OF THESSALONIKI INTERNATIONAL FAIR,
11. DR RIGAS TZELEPOGLOU, GENERAL MANAGER OF THESSALONIKI FAIR,
12. MR DEMETRIOS MARINOPOULOS, PRESIDENT OF FEDERATION OF GREEK
INDUSTRIALISTS,
13. MR CHRISTOS PANAGOS, PRESIDENT OF ATHENS CHAMBER OF COMMERCE,
14. MR JOHN ENEPEKIDES, CREDIT BANK,
15. MR ROBERT DAVIES, AMERICAN EXPRESS,
16. MR CHRISTIAAN HOLLANDER, BANK OF AMERICA,
17. MR T L ANDERSON, GENERAL ELECTRIC,
18. MR GORDON BALL, ABBOTT LABORATORIES,
19. MR LEE BURNS, INTERNATIONAL EXECUTIVE SERVICE CORPS,
20. MR PAUL CONDELLIS, FORD, INTERNATIONAL HARVESTER BACYPUS-ERIE,
21. MR BRUCE COOK, ESSO-PAPPAS,
22. MR PAUL DONOWA, DEL MONTE CORPORATION,
23. MR G P DAVIDSON, INTERNATIONAL HARVESTER EXPORT COMPANY,
24. MR ISSAM HAMAOU, MCA TV,
25. MR GEORGE KARABELAS, PRICE WATERHOUSE COMPANY,
26. MR KOSTAS KARAYIANNIS, HEATH, MOTOROLA, BENDIX, BOEING,
27. MR ANTHONY LYKIARDOPOULOS, ICAP HELLAS,
28. MR DIMITRIOS PAPAGEORGIOU, DOW CHEMICAL,
29. MR TOM PAPPAS, ESSO PAPPAS INTERNATIONAL COMPANY,
30. MR CHARLES POLITIS, APCO,
31. MR ORESTIS VIDALIS, OWENS-CORNING FIBERGLAS,
32. MR HAROLD YOUNG, BOEING,
33. MR EMMANUEL AMOLOCHITIS, ETHYL HELLAS,
34. MR NICHOLAS MARTIS, MINISTER FOR NORTHERN GREECE,
35. PROF DEMETRIOS VALALAS, PRESIDENT OF THESSALONIKI
PORT ORGANIZATION,
36. MR VYRON ANTONIADIS, ANTONIADIS-ATHANASSIADIS (PRES OF NORTHERN
GREEK MANUFACTURE ASSOCIATION),
37. MR ALKIS GEORGOPOULOS, ESSO,
38. MR AZZADINE CHERIF, BARBER GREENE COMPANY,
39. MR ZIAD KATTIB, CARRIER INT'L CORP.,
40. MR ROBERT GORAB, DELOITTE HASKINS & SELLS,
41. MR JAMES GALLO, FMC INT'L.,
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42. MR DOUGLAS HERDT, HEWLETT-PACKARD,
43. MR DAVID ROBINSON, INGERSOLL RAND,
44. MR DEREK R JONES, ITT AFRICA & MIDDLE EAST, AND
45. MR ANTHONY C. CAMILIERI, NCR
2. IN ORDER TO MAXIMIZE TEAM'S WORKING TIME, WE PLANT TO SCHEDULE
MEETINGS WITH GREEK BUSINESSMEN SEPTEMBER 6 AND WITH AMERICANS
ON SEPTEMBER 7-8 IN ATHENS AND THESSALONIKI. WE BELIEVE ATTENDANCE
AT AMERICAN DAY RECEPTION, AS RECOMMENDED REF B, WILL OFFER A UNIQUE

OPPORTUNITY TO MEET WITH CROSS SECTION OF US AND GREEK BUSINESS COMMUNITY. VISIT TO US PAVILION WOULD ALSO BE USEFUL OCCASION FOR DISCUSSION OF FUTURE US PARTICIPATION IN THESSALONIKI FAIR AND COMMERCIAL AND POLITICAL EFFECT OF US WITHDRAWAL. EMBASSY UNDERSTANDS THAT NO CPF FUNDS AVAILABLE FOR FY 77 OR 78 AND LOOKS FORWARD TO DISCUSSING THIS QUESTION DURING MEETINGS WITH ELEMENTS OF COUNTRY TEAM

4. WOULD APPRECIATE CONFIRMATION THAT TEAM AGREEABLE TO MEETINGS WITH GREEK AND AVAILABLE US BUSINESSMEN ON LABOR DAY
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